

SAP Procurement Solutions @KEON



Why e-Procurement is the need of the hour?

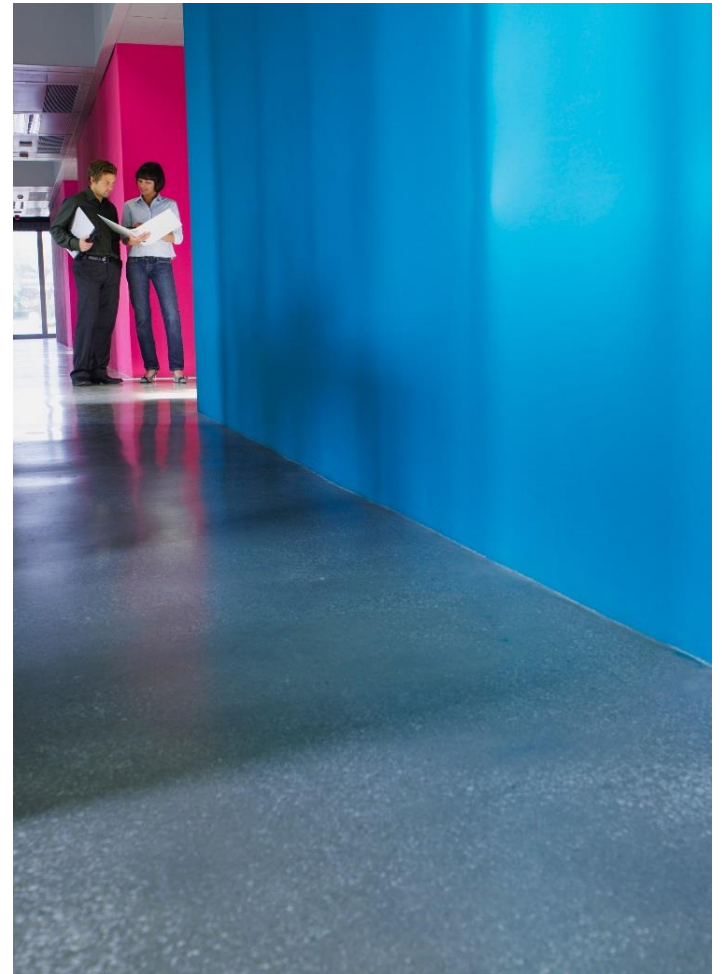
The success of your procurement system depends on how fast you react to the requirements generated from your ERP or non-ERP systems, get your vendors on-board, negotiate best prices, get your prices approved across multiple cross-functional departments and get them to deliver as per your consumption schedule.

The bottleneck doesn't lie in your procurement planning but outside the ERP and non-ERP systems.

After the requirements of materials and services are confirmed, there are critical decisions still to be taken like empanelment of a good mix of competitive vendors, vendor registration, verification of vendor capabilities, approvals for capital expenditure, bidding, auctioning, technical/price comparisons and so on before the final purchase orders are awarded to successful bidders.

This is a time consuming process and if not aligned properly can blow up your procurement costs beyond control.

KEON Solutions helps its customers achieve this with ease and with some custom solutions built over SRM, some of the top notch consulting firms fail to deliver.



What we can offer?

Catalog (MDM/External Catalog) based Requirement Initiation		Collaborative Processing of ECC Purchase Requisitions in SRM		Complex Configurable Approval Workflows (Application Controlled/BRF)		Project Based Procurements		
End to End Tendering process for Public Sector		Assistance in STQC Certification as per CVC guidelines		Exhaustive Vendor Qualification & Registration Process		Multi Party Verification during Technical and Price Opening		
Extensive Sourcing with Bidding Engine		Reverse Auction with Live Auction Cockpit		Forward Auction with Live Auction Cockpit		Response Comparison with Landed Cost in SRM along with inputs from MM Vendor Evaluation		
Integration with cFolders	SAP standard Digital Signature Interface		Bid Encryption/Decryption		Quality Notification to supplier with Attachments		SAP BI/BO Integration	
Supplier Order collaboration	Direct document exchange and notifications		Attachments in ASNs from Suppliers		Real-time payment info with history for suppliers		Rejection Notifications to supplier	
Barcode integration for automated Gate entry of consignments		Supplier Evaluation with Web Surveys		Procurement for Multiple Company Codes		End to End Contract Management		Contract Execution/Negotiations
Allow Multiple Currencies in Supplier Responses		Mass Copy Paste of Items/Free Text during RFx creation		Mass addition of default pricing conditions for Suppliers		SRM Integration with Supplier Lifecycle Management		
SRM Integration with Master Data Governance		Supplier Registration using ROS	Supplier Evaluation and Performance Management		Supplier Classification and Portfolio Management		Spend Performance Management	
Shopping Carts for Indirect Procurement		Integration with Funds Management		Dynamic and Complex custom approval workflows		Custom Dashboards in BI/BO for consolidated view and analysis		
Ariba Integration with SAP SRM in a Hybrid environment		Ariba Integration with ECC		Integration with e-Sourcing and CLM		Custom Mobile Apps for Android and iOS		



Our Current SAP Procurement Portfolio....

How we can be engaged?

End to End Implementation of SRM 7.0 Ehp3

Version Migration from older versions (starting SRM 4.0) to SRM 7.0 Ehp3

Package based implementations of add-on functionalities in phases

Implementation of SRM and Ariba in Hybrid Environment

Paid POC developments in KEON/Customer Test Environments

Assistance in STQC/other software quality certifications for Public Sectors

Assistance in Building internal SRM competency for Customers

Feasibility Study, Due Diligence and Business Process Mapping

Outside assistance with Subject Matter Expert



Benefits of SRM

- Extend real-time system information to suppliers
- Share strategic purchasing activities with Supplier
- Make your Supplier your Partner
- Find out how much you spend on each supplier, to negotiate better
- Find out how much you spend on each product, to source better
- Check who has spent more in your organization
- Control the spend limit for each department/user
- Let your procurement be in sync with your Production/Projects sourcing requirements
- Have paperless purchasing process
- Onboard new suppliers with strategically predefined guidelines
- Give your users an easy to use web based portal
- Have a procurement system which is tightly integrated with your ERP system
- Enforce Contract Compliance across departments
- Get extensive Supplier/Product analysis made easy for CXO reporting
- Adopt category/supplier spend base procurement strategies





Thank You!

Looking for Customer who can value our ongoing efforts, Partners who can extend our unique solutions to their customers. For inquiries on solutions discussions and business opportunities, please contact the following :

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